

# Welcome to Dugraf

## Innovative and Technological Solutions

Empowering success in offset printing,  
metal printing and dry offset industries.



## 29 Years of Dedication and Partnership

### Our history

Founded in 1996 by Clovis de Mendonça, DUGRAF has consistently pursued the mission of enhancing productivity and quality in our clients' printed materials through high-performance products. Headquartered in Florianópolis, Brazil, we have expanded operations with branches in São Paulo, Mexico, and the USA, ensuring comprehensive service coverage throughout the Americas. In today's fast-paced environment, DUGRAF stands out for its rapid response capability—a crucial advantage in the ever-evolving printing and packaging market. Our portfolio comprises certified, high-quality products supported by efficient and modern logistics. These pillars ensure the reliability and competitiveness of our clients.

At the heart of DUGRAF is our highly qualified team, dedicated to delivering excellence at every stage of the printing process. This commitment translates into exceptional technical support, positioning DUGRAF as a leader in innovation, integrity, and dynamism. Explore our wide range of products and services to unlock new possibilities for your business.

More than just a market leader, DUGRAF is your trusted partner for continuous innovation and reliable support—committed to complete client satisfaction through advanced solutions, specialized technical assistance, and strict adherence to deadlines.

### Our Business

With a unique and innovative approach, DUGRAF has built a portfolio over 29 years that offers exceptional cost-benefit ratios while maintaining the highest standards of quality and performance.

We specialize in distributing high-performance consumables for the printing industry, serving diverse segments such as:

The rapidly expanding packaging market  
Promotional, commercial, and editorial prints

Our solutions cater to packaging needs across various materials, including cartons, metal printing, in-mold labels, aluminum cans, plastic pots, cups, tubes, and labels.



Clovis Mendonça – Founder



Márcio Mendonça – CEO



## Excellence in Partnership Collaborations that Define Industry Standards

At DUGRAF, we go beyond innovation and quality by establishing strategic partnerships with global leaders such as Continental and Dantex. These alliances empower us to offer advanced, tailored solutions that exceed client expectations.

### Partnership with Continental:

Our collaboration with Continental enriches our portfolio with next-generation printing blankets, globally recognized for durability and precision—products that set new industry standards.

### Partnership with Dantex:

Through our partnership with Dantex, we provide advanced photopolymer plate solutions for letterpress and pad printing applications, introducing cutting-edge technologies to the Brazilian and international markets.

These partnerships testify to our commitment to elevating quality and innovation in the graphic sector. With Dugraf, you are guaranteed to work with a company that is always ahead, providing technological solutions that deliver exceptional results for your printing business.

### Official Dealer For:

**CONTI**   
DIRECT ENGRAVING TECHNOLOGY





## Applications

- SHEETFED OFFSET
- DRY OFFSET
- DIGITAL FLEXO
- HEATSET WEB OFFSET
- COLDSET WEB OFFSET
- NARROW WEB LETTERPRESS
- PAD PRINTING

## Solutions

- BLANKETS FOR ALL APPLICATIONS
- WET AND DRY CLEANING CLOTHS
- PHOTOPOLYMER PLATES FOR DRY OFFSET, LETTERPRESS, AND UV FLEXOGRAPHY
- ADHESIVE-BACKED UNDERPACKING
- CALIBRATED PAPER UNDERPACKING
- EQUIPMENT

## A Complete Line of Printing Solutions

Dugraf proudly offers a comprehensive and specialized portfolio designed to meet all your printing needs with maximum efficiency and quality:

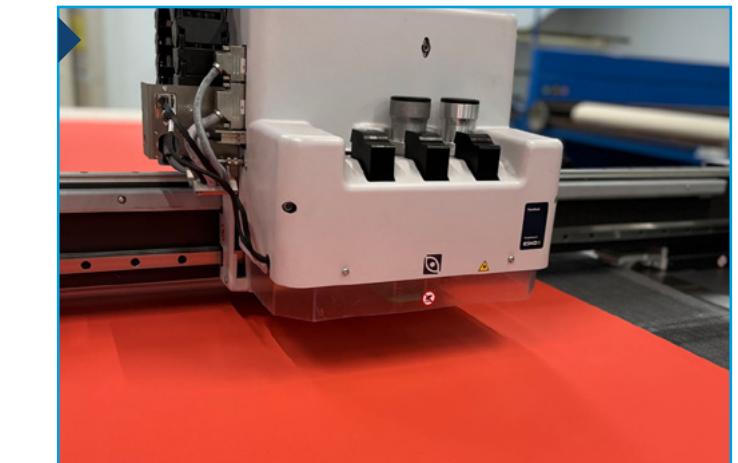
**Blankets:** Our blankets are developed with cutting-edge technology to ensure the best ink transfer and image definition. Suitable for a variety of applications, including dry offset, sheetfed offset, and web offset on various substrates such as paper, cardboard, rigid plastics, aluminum, and more.

**Duraclean Cleaning Cloths:** Essential for maintaining print quality and extending equipment life, our automatic cleaning cloths are designed for different types of machines and inks. We offer solutions like Dry Blanket Wash Cloths, Impression Cylinder Wash Cloths, and Pre-Saturated Cleaning Cloths for Automatic Systems, ensuring effective residue removal without damaging printer components.

**Photopolymer Plates:** Our photopolymer plates for dry offset, letterpress, and pad printing are made to deliver high-quality prints with sharp details and exceptional durability. Ideal for a wide range of applications, they ensure precise and consistent results.

**Underpacking:** Our underpacking materials are made from high-quality materials to ensure a perfect and precise fit in mounting printing plates and blankets. Essential for achieving uniform, high-quality prints, they are available in various thicknesses and materials to meet all printing needs.

Our **blankets** deliver high performance across all types of applications.



**Equipment:** Enhance the quality of your projects with state-of-the-art equipment represented by Dugraf. Designed for efficiency and excellence, our equipment portfolio guarantees high productivity, exceptional quality, and versatile, consistent prints. Explore our catalog and discover how we can elevate your work to the next level.

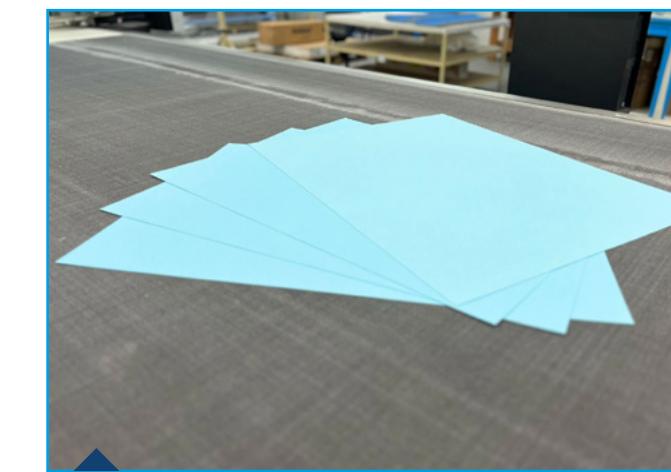
At Dugraf, we combine superior quality with continuous innovation to keep your printing business at the forefront of technology.



**Cloths** that reduce setup time and generate savings.



**Photopolymer plates** for a wide range of applications.



Our **underpacking** provides precision and quality.



**Equipment** to elevate the printing standard.

## Dugraf Equipment Innovation and Sustainability

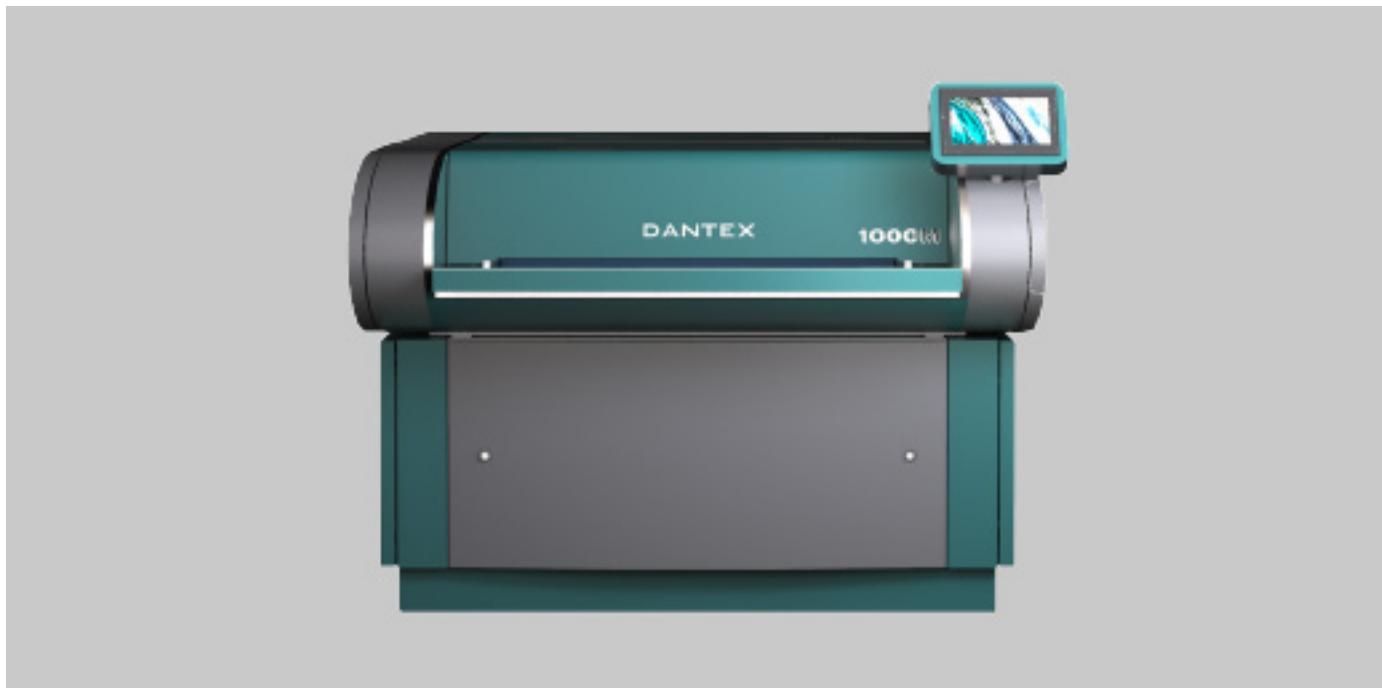


At Dugraf, we understand that our clients' success begins with using the right equipment. That's why we are dedicated to providing solutions that not only meet but exceed the expectations of the modern graphic market. Explore efficiency, quality, and sustainability with cutting-edge equipment from Dugraf.



#### CDI:

Discover Dugraf's Dantex CDI line, a comprehensive range of equipment for all plate needs – from Lams-coated flexographic to digital plates in polyester or metal, suitable for a variety of applications including cups, pots, aluminum cans, and flexible packaging. Our Dantex CDIs are configurable to adapt to your current demands and grow with your company, offering options like in-line UV exposure and integrated loading tables, ensuring an effective and productive solution to optimize your production.



#### Line Marathon:

Introducing the Marathon Line, a revolution in in-line plate processing, setting the speed standard in the market. Designed to meet the growing demands of the Dry Offset segment, the Marathon not only promises but delivers exceptional print quality. Its highlight is low consumption: prepare to save up to 80% on water and 75% on energy, optimizing your production while caring for the environment.



#### Rotunda:

The Rotunda is our photopolymer plate washer with a robust steel base. This equipment incorporates a magnetic rotary system that provides fully automatic washing and drying. With digitally controlled water speed and temperature, the Rotunda offers precise cleaning, ensuring consistent and high-quality results with each use.

## Specialized Technical Service: excellence in customer support

In our relentless pursuit of excellence, we recognize that product delivery is just the beginning of a journey toward quality and satisfaction. That's why we introduce our Specialized Technical Service, a team of industry-leading professionals ready to elevate our customers' experience to a new level.



Bruno Oliveira – Technical Manager

#### WHAT WE OFFER



##### Comprehensive Technical Support:

Our team provides personalized technical support to continually enhance your processes, ensuring efficiency and maximizing results.



##### Specialized Training:

In addition to direct support, we offer technical training to empower your team, ensuring autonomy and specialized knowledge in your operations.



##### On-Site and Virtual Assistance:

We are available for both on-site and virtual technical assistance, adapting to your needs and ensuring support whenever necessary, wherever you are.

► Count on us to raise the standard of technical support and add real value to your business. Contact us today to discover how we can drive your operational excellence forward!

#### BENEFITS FOR OUR CUSTOMERS



##### Time and Cost Reduction:

Our specialized technical support minimizes equipment downtime, reduces setup times, and lowers operational costs, keeping your operations running smoothly for longer periods. This results in a significant increase in Overall Equipment Effectiveness (O.E.E.).



##### Confidence and Peace of Mind:

With a highly trained technical team by your side, you can rely on the quality and reliability of our solutions, providing peace of mind in your daily operations.



##### Long-Term Partnership:

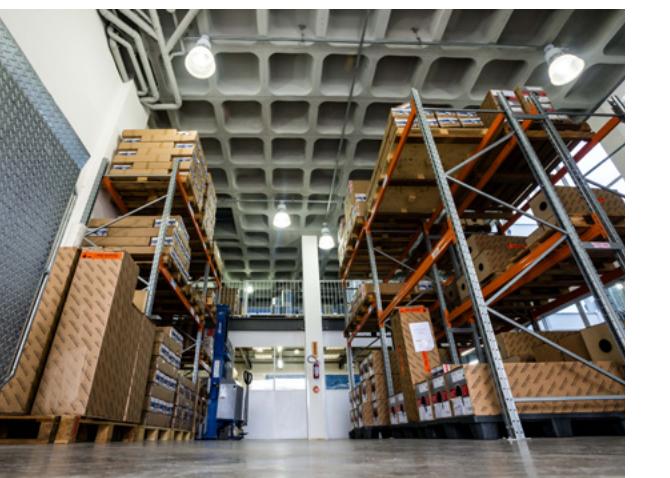
We are committed to building a lasting and mutually beneficial partnership where your success is our priority.

## Commitment to Excellence in Logistics

Dugraf takes pride in our commitment to logistical excellence, reflected by our strategic presence not only in the South and Southeast of Brazil but also in Mexico. This geographical distribution allows us to ensure swift, efficient, and sustainable deliveries, ensuring that our products and services reach our customers wherever they are, with maximum effectiveness.

**As the largest importer and converter of blankets in Brazil, Dugraf provides high-quality solutions from renowned German brands Phoenix and Continental, while simultaneously establishing strategic partnerships with global leaders in the manufacturing of conversion solutions and technologies for our blankets.**

Dugraf stands out as a key player in the Brazilian market due to our specialization in the conversion and distribution of photopolymer plates and cleaning cloths, solidifying our position as a reference in innovation and quality in the graphic and packaging industry.



We present our global presence with units in Brazil, Mexico, and the USA.



Each location is strategically chosen to better serve our customers, ensuring quality and efficiency.

*Solutions for Print*

BRASIL | MEXICO | USA



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# Create a Success Story.

We are ready to assist you and help elevate the quality of your production. Please contact us through our customer service channels.

